

INTERNATIONAL LOG SALES EXECUTIVE

Mere Plantations are the largest privately-owned, privately funded plantation developers of Teak (*Tectona grandis*) in West Africa. With a 10,000-acre plantation site, we are proud to supply a product that is fully sustainable, legal, documented and ethical.

We are now looking to recruit sales executives to join our fast-moving team in this exciting market. Working directly for the plantation grower, based out of our Chester office, you will be a key part of this dynamic company.

The successful candidates will be experienced in selling logs, with at least some experience in hardwood. You will be looking for a long-term challenge, a rewarding career, and the chance to make a real difference to the supply of legal teak in the market. This role comes with a basic salary and OTE earnings.

Responsibilities:

- Expanding a large-scale log sales pipeline into global markets
- Developing and maintaining client relationships
- Navigating both premium industries and high-volume clients
- Working with UK operations team to forward plan for future demand to ensure constant supply of timber
- Effectively communicating client requirements to UK operations team
- Analysing market positioning and placing Teak in appropriate hardwood markets

Job Type: Full-time

Experience:

- Log Sales: 3 years (required)

Ability to Commute:

- Chester (required)

Work Location: In person